



OCTOBER 7 - 9, 2020

SPONSORSHIP PROSPECTUS

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2020 SOUTHERN AUTOMOTIVE CONFERENCE

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Conference Introduction

The southeastern United States continues to boast the fastest-growing automotive industry in North America. Known for its world-class automotive production and sound business environment, the region's supply base has thrived while OEMs and major suppliers continue to invest. **The Southern Automotive Conference (SAC) moves throughout four southern states and in 2020, planners have selected the Biloxi, Mississippi as the conference host city.**

October 7-9, 2020, senior executives from OEMs across the Southeast and all over the world will showcase their latest developments and emerging technologies and will discuss efforts to increase their competitive advantage.

- Attendees include OEMs; Tier 1, 2, and 3 suppliers; government agencies; educational institutions; and professional service organizations that have specialized expertise in automotive, and related industrial and aerospace industries.
- The SAC has an International reputation for attracting top industry executives and thought leaders – including those from various parts of Central, South, and North America; Europe; Nordic countries; and Asia.
- The SAC has consistently attracted top-level decision makers including those responsible for site selection, construction, plant and equipment, production processes, components, quality, transportation, logistics and supply chain matters, HR/benefit issues, accounting and finance, and legal solutions such as OSHA, product liability, and intellectual property.

The 2020 conference promises to be an unforgettable experience. Again this year, all sponsors and exhibitors are invited to attend the exclusive Wednesday Evening VIP reception, allowing focused networking opportunities with Joint Board members, OESA, SAWF, OEM Purchasing representatives, VIP guests, and others.

For the first time ever, we will be offering both Tradeshow 10' X 10' standard booths as well as Vendor Fair kiosks which will be a very affordable entry into exhibiting at SAC. Join us this fall in Biloxi!

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Agenda At-a-Glance (subject to change)

The full agenda can be found at the official SAC website: www.southernautocon.com.

Wednesday, October 7

Mid-Morning: Exhibit Hall booth setup

Evening: Exclusive VIP Reception – *Invitation-only event for Joint Board members, Sponsors, Exhibitors, OESA, SAWF, OEM Purchasing representatives, VIP guests, and others*

Thursday, October 8

Morning: Breakfast, Keynote Speakers, General Sessions, Breakout Sessions, Networking Opportunities & Exhibit Hall breaks

Midday: Networking luncheon

Afternoon: General Sessions, Breakout Sessions & Exhibit Hall breaks

Evening: Gala Reception – *All registered attendees are invited*

Friday, October 9

Morning: Breakfast, Networking Opportunities, Keynote Speakers, and Exhibit Hall breaks

Midday: Conference Adjourns

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Sponsor Packages

Reach hundreds of Southern Automotive decision makers all in one place! The Southern Automotive Conference offers a wide variety of cost-effective sponsorship and marketing opportunities. In addition to sponsorship-specific deliverables outlined with each level, **ALL** conference sponsors receive the following:

- **Company logo and link on the Sponsors Page or Partner Page of the conference website.**
- **Recognition on the Sponsors Page or Partner Appreciation Page of the conference guide and on signage throughout the conference, corresponding with sponsor level.**
- **Preferred booth location in the Exhibit Hall ballrooms. Sponsors are guaranteed a prime location, corresponding with sponsor level.**
- **Sponsor ribbon for conference name badge.**
- **Advance copy of full contact information of all attendees. This will only be available to sponsors.**
- **Invitation to attend the exclusive Wednesday Evening VIP reception and network with the Joint Board members, other sponsors, exhibitors, OESA, SAWF, OEM purchasing representatives, VIPs, and others.**

FOLLOWING ARE MANY OF THE STANDARD SPONSORSHIPS AVAILABLE. *We are happy to customize a sponsorship for you as well.* To reserve your sponsorship please contact Sheila Wardy, Director of Sponsorships, at swardy@pmtpublishing.com or by phone at 205-802-6363 x108.

Presenting Partner -- \$15,000 Contribution

- Opportunity to deliver introduction for a general session - for earliest signers only, so please don't delay.
- Full-page color advertisement in SAC 2020 Conference Guide.
- "Presented by" association with mutually agreed upon agenda segment.
- *Complimentary* Exhibit Hall booth and priority location.
- High-profile program mentions.
- Logo placement in stage area.
- Up to six (6) complimentary conference registrations and six (6) VIP Reception tickets.

Platinum Partner -- \$10,000 Contribution

- Opportunity to deliver introduction for a breakout session – for earliest signers only, so don't delay.
- Full-page color advertisement in SAC 2020 Conference Guide.
- *Complimentary* Exhibit Hall booth and priority location.
- Logo placement in meeting room(s).
- Up to five (5) complimentary conference registrations and five (5) VIP Reception tickets.

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Gold Partner - \$7,500 Contribution

- 2/3-page color advertisement in SAC 2020 Conference Guide.
- *Half-price* Exhibit Hall booth and priority location.
- Up to four (4) complimentary conference registrations and four (4) VIP Reception tickets.

Silver Partner - \$5,000 Contribution

- Half-page color advertisement in SAC 2020 Conference Guide.
- Up to three (3) complimentary conference registrations and three (3) VIP Reception tickets.

Bronze Partner - \$3,500 Contribution

- 1/3-page color advertisement in SAC 2020 Conference Guide.
- Up to two (2) complimentary conference registrations and two (2) VIP Reception tickets.

SAC RECEPTION SPONSORSHIPS

Sponsorship of reception functions is an excellent way to serve as the host of a special evening of food, drink, and entertainment. These prestigious packages will generate unparalleled goodwill and prominence for the sponsoring organization.

Wednesday Evening VIP Reception (2) \$17,500 Contribution

- Full-page color reception announcement or advertisement in the SAC 2020 Conference Guide.
- *Complimentary* Exhibit Hall booth and priority location.
- “Presented by” association of agenda segment.
- High-profile reception announcement during program.
- Prominent logo placement at the reception (banner or signage, depending on venue).
- Logo on event email communications.
- Up to six (6) complimentary conference registrations and six (6) VIP Reception tickets.

Thursday Gala Reception Sponsor (4) – \$20,000 Contribution

- Full-page color reception announcement or advertisement in the SAC 2020 Conference Guide.
- *Complimentary* Exhibit Hall booth and priority location.
- “Presented by” association of agenda segment.
- High-profile reception announcement during program.
- Prominent logo placement at the reception (banner or signage, depending on venue).
- Logo on event email communications.
- Up to six (6) complimentary conference registrations and six (6) VIP Reception tickets.

Thursday Gala Reception *Entertainment* Sponsor (TBD) - \$TBD

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You can make SAC history by bringing in a top name entertainer for the Thursday Gala Reception. Please inquire about this opportunity to help make this SAC a truly unique and unforgettable event.

Thursday Stars of Southern Manufacturing Awards Sponsor (2) – \$10,000 Contribution

- “Presented by” association of agenda segment.
- Exclusive logo placement on signage.
- Opportunity to offer introduction live on stage or by video (3-5 minutes).
- Reserved VIP seating for registered representatives and key customer attendees near the stage.
- Program mention as Awards sponsor.
- Logo on event email communications.
- Up to five (5) complimentary conference registrations and five (5) VIP Reception tickets.

SAC Street Landmark Sponsor (8) - \$10,000 Contribution

This sponsorship offers the opportunity for Name sponsorship of an entire row of booths anchored by your booth: The Landmark.

- Logo & naming rights to signage at the entrance to the aisle where your booth sits (i.e. Nissan Way)
- Full Page color advertisement in the SAC 2020 Conference Guide.
- Complimentary exhibit booth in prime location within the Exhibit Hall
- Recognition on Floor Plan with official rows named after your company
- Recognition and promotion on the official conference agenda promoting your Landmark Booth with special features
- Six (6) complimentary conference registrations and six (6) VIP Reception tickets.

Thursday or Friday Breakfast Sponsor (2) – \$10,000 Contribution

- Exclusive logo placement on signage in breakfast area.
- *Complimentary* Exhibit Hall booth and priority location.
- Program mention as Breakfast sponsor.
- Up to five (5) complimentary conference registrations and five (5) VIP Reception tickets.

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Name Badge & Lanyard Sponsor (1) – \$10,000 Contribution

- Exclusive logo placement on name badges and lanyards.
- Up to two (2) complimentary conference registrations and two (2) VIP Reception tickets.

Conference Bag Sponsor (1) – \$10,000 Contribution

- Exclusive logo on conference bags.
- Conference bag insert.
- Up to two (2) complimentary conference registrations and two (2) VIP Reception tickets.

Wi-Fi Sponsor (1) – \$6,000 Contribution

- Exclusive logo on Wi-Fi use instructions (table tent cards).
- Program mention as Wi-Fi sponsor.
- Up to two (2) complimentary conference registrations and two (2) VIP Reception tickets.

Social Media Stream and Wall Sponsor (1) – \$6,000 Contribution

- Logo on instructions (distributed at registration).
- Static logo onscreen prior to general sessions with social stream crawling across screen.
- Signage with sponsor logo on social media wall (selfies, tweets, etc. using #SAC2020).
- Program mention as Social Media Stream sponsor.
- Up to two (2) complimentary conference registrations and two (2) VIP Reception tickets.

Exhibit Hall Giveaway (2) - \$3,500 Contribution

Giveaway item to be determined with input from sponsor.

- Exclusive logo on giveaway instructions and at prize display.
- Opportunity to announce giveaway winner.
- Program mention as Giveaway sponsor.
- One (1) complimentary conference registration and one (1) VIP Reception ticket.

Water Bottle Sponsorship (1) – \$4,500 Contribution

- Exclusive logo on complimentary Exhibit Hall water bottles and/or on signage at water station.
- Program mention as Water Bottle sponsor.
- One (1) complimentary conference registration and one (1) VIP Reception ticket.

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Refreshment Break (3) - \$4,500 Contribution

- Exclusive logo placement on signage in break area (exact location TBD).
- Program mention as Refreshment Break sponsor (at 1 of 3 breaks on Thursday or Friday).
- One (1) complimentary conference registration and one (1) VIP Reception ticket.

Charging Station (4) – \$3,500 Contribution

Specially designated space for charging devices.

- Logo on signage in sponsored area.
- Program mention as Charging Station sponsor.
- One (1) complimentary conference registration and one (1) VIP Reception ticket.

Floor Stickers (2) - \$2,500 Contribution

2 sponsors; each receiving 2 stickers approximately 2' x 3' in size.

- Stickers placed in high-profile location as attendees enter Exhibit Hall floor (exact location TBD).
- One (1) complimentary conference registration and one (1) VIP Reception ticket.